

Campaign Plan

Abby Dobson, Nicole Wise, Sarah Lawrence, Maddie Mills-Craig

Role Assignments



Account Director

Abby Dobson



Research Manager

Sarah Lawrence



Creative Manager

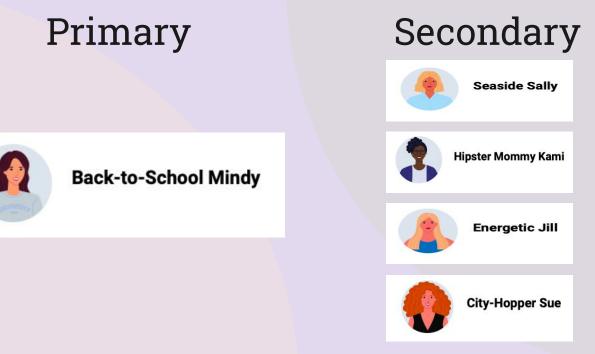
Maddie Mills-Craig



Traffic Manager

Nicole Wise

Target Audience



This audience will cover 56% of Buhi's target audience while also covering a large age range from 18-42 year old woman higher % of female ambassadors

Target Audience

- > PRIMARY
 - Mindy (17%)
 - Demographic: Female, Ages 18-25, Student
 - Interests: style, fashion, school, friends, college, hangout, good grades, balancing different activities
- SECONDARY
 - Kami (7%)
 - Demographic: Female, Ages 33-42, Mom
 - Interest: Fashion, organization, mom
 - Sue (8%)
 - Demographic: Female, Ages 26-35
 - Interest: Travel
 - Sally (11%)
 - Demographic: Female, Ages 28-37
 - Interest: The beach, sailing, fishing, swimming
 - Jill (13%)

- Demographic: Female, Ages 18-27
- Interest: Sports, athletics, fitness, yoga

Target Audience

Based off of the Mimic Social Audit

> PRIMARY

- Mindy (17%)
 - Most popular on TikTok and Instagram
- > SECONDARY
 - Kami (7%)
 - Most popular on Facebook and Instagram
 - Sue (8%)
 - Most popular on Facebook and Instagram
 - Sally (11%)
 - Most popular on TikTok, Facebook and Instagram
 - Jill (13%)
 - Most popular on TikTok and Instagram

Our Goals



Goal #1

Increase brand awareness with young female adults (age 18-42) at the end of the month-long campaign by attaining a 10% increase in our total number of followers on Instagram, Facebook and TikTok



Goal #2

Increase Buhi's weekly backpack sales by 5% at the end of each week during the month-long campaign



Goal #3

To obtain three new brand ambassadors by the end of this campaign.

Campaign Parameters

- Best photo or video with the most likes
 - Post on Instagram, Facebook or TikTok
 - Share with friends and family
- Use #BuhiUnclutter



- > Winner
 - Named Buhi Social Media Ambassador for a contracted year
 - As ambassador, open to deals, gifts and VIP Buhi event invitation
 - Receive a Buhi Original bag of their choice

Campaign Parameters

Rules:

1. Follow Buhi on Instagram, Facebook, and TikTok

2. Upload a bag organizing video or a photo of your organized bag and post on Instagram, Facebook or TikTok using #BuhiUnclutter.

3. Make sure to share with your friends and families! The top three posts WIN!



Liked by john and 1,560 others BuhiBags BRAND AMBASSADORS WANTED! Kicking off this fall with a bag organizing competition. Share how you organize your bags and win you're own Buhi original bag and a year-long Brand Ambassador contract!

Social Media Networks

- The campaign rules/guidelines will be posted on all of Buhi's platforms (Instagram, TikTok, Pinterest, Youtube, Twitter and Facebook) throughout the whole month long campaign period
- The campaign will only take place on Instagram, Facebook and TikTok where contestants can either post a photo or video on those two platforms using the #UnclutterContest #Buhi in order to be entered into the contest

Campaign Idea, Theme and Tagline

Buhi Social Media Ambassador Challenge

- > Theme: Mental health
- Tagline: "We have your back!"
- Color scheme: Purple and Blue
- Idea: Feature and share your Buhi Bag with your strategy, such as how you organized your backpack

Post



To win, all you have to do is:

1. Follow Buhi on Instagram, Facebook, and TikTok

2. Upload a bag organizing video or a photo of your organized bag and post on Instagram, Facebook or TikTok using #BuhiUnclutter. 3. Make sure to share with your friends and families!

The top three posts WIN!

The winner will receive:

- Buhi Original Choice of Bag

- A year-long contract as Buhi's Social Media Brand Ambassador (you will be featured on our social media accounts, invited to special Buhi events and gifted a variety of products to share)

#Buhi #BuhiUnclutter ...more View all 20 comments 5 MINS

Post



Facebook

TikTok

Buhi Bags BUHI Today at 6:00am · @

BRAND AMBASSADORS WANTED! Kicking off this Fall with a bag organizing competition. Share how you organize your bags and win you're own Buhi original bag and a year-long Brand Ambassador contract!

To win, all you have to do is:

1. Follow Buhi on Instagram, Facebook, and TikTok

 Upload a bag organizing video or a photo of your organized bag and post on Instagram, Facebook or TikTok using #BuhiUnclutter.
Make sure to share with your friends and families! The top three posts WIN!

The winner will receive:

- Buhi Original Choice of Bag

 - A year-long contract as Buhi's Social Media Brand Ambassador (you will be featured on our social media accounts, invited to special Buhi events and gifted a variety of products to share)



Timeline and Calendar

The campaign will run for one month long period from September 1st 2023 -October 1st 2023 and then the winner will be announce on October 2nd



Content Calendar

| Fri | Sat | |
|---|--|--|
| September 1 | 2 | |
| Facebook Post- Cam- paign Announcement | Insta: Get To Know Buhi Infographic | |
| Twitter Post- Cam- paign Announcement | Twitter: Get To Know Buhi | |
| Youtube Paid Ad- Cam- paign Announcement | Pinterest Post - Orga- nization Inspiration | |
| Email Blast- Campaign Announcement | TikTok Post - College student's day | |
| Instagram Post- Cam- paign Announcement | TikTok Post - Why I love Buhi from a col | |
| TikTok Post - Cam- paign Announcement | | |
| Pinterest Post - Cam- paign Announcement | | |
| Blog Post - Campaign Announcement | | |

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|--|--|--|--|---|---|---|
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Insta: Editing Tips For a Great Video | Youtube Paid Ad: Re- minder about contest | Email Blast: Did you see the news? | Insta: Timeline of contest | Facebook: Did you see the news? | Insta: Did you see the news? | Facebook: Get To Know Buhi |
| Twitter: Editing Tips for a Great Video | Insta: Don't miss out! | Insta: Need inspo for your entry? Comment | Twitter: Contest timelines | Insta: Infographic: What do Brand Amba | Twitter: Check out our blog post! | Insta: Entering? Don't forget to follow Buhi |
| Pinterest Posts - Orga- nization Inspiration | Twitter: Benefits of partnering w/ Buhi | Pinterest Post - Buhi Bag Organization | Pinterest Post - Mental Health Awareness | Twitter: Did you see the news? | Pinterest Post - Buhi Style Essentials | Twitter: Don't forget t follow Buhi to enter! |
| Pinterest Post - De- stress essentials | Pinterest Post - Mental Health Awareness | TikTok Post - How I style a Buhi Bag | Pinterest Post - Orga- nizition Inspiration | Pinterest Post - Con- test Reminder | Blog Post - What is a Brand Ambassador? | Pinterest Post - Ob- sessing over these or |
| TikTok Post - Buhi Style | TikTok Post - Relax- ation Tips | | TikTok Post - Mental Health Awareness | TikTok Post - Contest Reminder | | Pinterest post - future decluttering inspiration |
| | | | | | | TikTok Post - How's your entry going? |
| | Show less | | | | | TikTok Post - We love seeing the creativity |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| Insta: New to making content? Don't let tha | YouTube Paid Ad: Con- test reminder | Email Blast: Tips for a great entry | Insta: Check in! How is your entry going? | Facebook: Infographic on editing tools | Insta: There's still time to enter! | Facebook: Check in! How's your entry |
| Twitter: New to making content? Don't let tha | Insta: Infographic on video editing tools | Insta: Check out our blog post! | Twitter: Check in! How is your entry going? | Insta: Benefits of part- nering w/Buhi | Twitter: There's still time to enter! | Insta: Have you voted for your favorite entry |
| Pinterest Post - Buhi has you covered for | Twitter: Best video editing tools | Pinterest Post - Orga- nizational Inspiration | Pinterest Post - Taking a me day | Twitter: Buhi Business: Why partner with us? | Twitter: What do brand ambassadors do? | Twitter: Make sure to like and comment on. |
| Pinterest Post - tips on how to declutter | Pinterest Post - Brand Ambassador | TikTok Post - Brand Ambassador Perks | Pinterest Post - Dreaming of this Buhi | Pinterest Post - Have you heard of the news? | Pinterest Post - Moti- vational Post | Pinterest Post - Don't forget to enter! |
| TikTok Post - Buhi has you covered in any | TikTok Post - Brand Ambassador | | TikTok Post - How do you declutter? | TikTok Post - Secret tips on organizing | Blog Post - Why taking care of your mental | Pinterest Post - Coun ing the days down! |
| | | | | | | TikTok Post - Have yo found you favorite en |

- Instagram : 50% (7 per-week)
- Facebook: 10% (2 per-week)
- Twitter: 10% (6 per-week)
- TikTok: 50% (7 per-week)
- Pinterest: 20% (10 per-week)
- YouTube: 1 per-week
- Email and Blog: 1 per-week

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|--|---|--|--|---|---|---|
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| Insta: Reminder! Sub- missions due Oct 1 | Youtube Paid Ad: There's still time to | Email Blast: There's still time to enter | Insta: Tips for reaching a wider audience | Facebook: There's still time to enter! | Insta: Comment below how your entry is co | Facebook: Comment below how your entry |
| Twitter: Reminder! Submissions due Oct 1 | Insta: Check out our blogs post for tips on | Insta: Deadline is ap- proaching fast! Don't | Twitter: Tips for reach- ing a wider audience | Insta: Don't forget to share your post to | Twitter: Comment be- low how your entry is | Insta: The weekend is great time to work on. |
| Pinterest Post - Plan- ning ahead | Twitter: Check out our new blog post | Pinterest Post - Orga- nization Inspiration | Pinterest Post - Orga- nized and Stylish with | Twitter: There's still time to enter! | Pinterest Post - essen- tials for organization | Twitter: Free weekend Perfect time to work |
| Pinterest Post - Don't forget to share your f | Pinterest Post - Breathing Techniques | TikTok Post - Mental Health Break | Pinterest Post - Have you checked this out | Pinterest Post - The future is easy with an | Blog Post - Our top tips and tricks to stay | Pinterest Post - Don't wait enter now |
| TikTok Post - Officially counting down the | TikTok Post - Have you seen these entries yet? | | TikTok Post - Show us your bag organization | TikTok Post - The fu- ture is easy with an o | | Pinterest Post - Menta Health Awareness |
| | | | | | | TikTok Post - Don't wait enter now! |
| | Show less | | | | | TikTok Post - Taking a breath |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| Insta: Submissions due in 1 week! | YouTube Paid Ad: Win- ners will be announce | Email Blast: Don't for- get to submit, winner | Insta: Remember to like and comment on your | Facebook: Don't For- get! Entries due Oct 1! | Insta: Don't Forget! En- tries due Oct 1 | Insta: Winner an- nounced Oct 2! |
| Twitter: Submissions due in 1 week! | Insta: Check out our blog post! | Insta: We're so excited to see your entries! | Twitter: We can't wait to see your entries! | Insta: Good luck to everyone who entered! | Twitter: Best of luck to all who entered! | Facebook: Winner an- nounced Oct 2! |
| Pinterest Post - Sub- missions due in 1 week! | Twitter: Check out our new blog post | Pinterest Post - Orga- nization Inspiration | Pinterest Post - BRB checking the contest | Twitter: Don't forget! Entries due Oct 1! | Pinterest Post - Dead- line coming up, enter | Twitter: Winner will be announced Oct 2! |
| TikTok Post - Submis- sions due in 1 week! | Pinterest Post - Have you checked out our | TikTok Post - Have you seen these entries ye | Pinterest Post - Brand Ambassador Graphic | Pinterest Post - Is a brand ambassador in | Blog Post - So excited for the contest result | Pinterest post - Winne announced Oct 2nd |
| | TikTok Post - Ob- sessed with the rece | | TikTok post - Don't for- get to like your favorit | TikTok Post - Don't for- get to enter! | | Pinterest Post - Moti- vational Post |
| | | | | | | TikTok Post - Winner |

The Big Question ...

Significance of Campaign

Thank You!

CREDITS: This presentation template was created by Slidesgo, and includes icons by Flaticon, and infographics & images by Freepik